

Ensono's Fast-Track to Cyber Exposure Clarity

How Ensono replaced a \$250K subjective risk assessment with the ArxNimbus Thrivaca™ engine — and got clear, data-driven actionable answers in days.

\$250K

Spent on a subjective consulting assessment that still left risk unclear

In Days

Delivered clear, actionable risk results with Thrivaca™

Repeatable

Way to size and target its cybersecurity spend

ORGANIZATION

Ensono, a global cloud services provider

ENVIRONMENT

2,800 Employees · 9 Locations

CUSTOMERS

230+

The Bottom Line

Data-driven clarity replaced a \$250K guess.

Ensono moved from a subjective consulting exercise to a real-time, quantified view of its cyber risk — proof that the right platform can deliver in days what a traditional assessment couldn't deliver at any price.

SITUATION

Ensono, a global cloud services provider, needed a reliable way to measure its cyber risk — but its first attempt still left leadership without clear answers.

- **A costly first attempt:** a \$250,000 consulting engagement produced a comprehensive—"looking" risk assessment.
- **Results that didn't add up:** the assessment mixed objective and subjective data, blurring the true exposure picture.
- **No clear numbers:** leadership still couldn't quantify its actual cyber exposure in dollars.
- **An expensive dead end:** despite the spend, the risk landscape remained unclear.

SOLUTION

Ensono licensed the ArxNimbus Thrivaca™ platform to replace subjective consulting with real-time, data-driven, actionable analysis — combining scanned threat data, audit-validated controls, and financial reporting into one quantified view of exposure.

IMPACT

- **Rapid results:** Thrivaca delivered clear, data-driven answers in days.
- **Actionable insights:** leadership could see risk interrelationships and prioritize action.
- **Smarter investment:** Ensono gained a repeatable way to size and target its cybersecurity spend.
- **In hindsight:** an Ensono executive noted the \$250,000 consulting spend could have been avoided entirely with Thrivaca™.



Cyber and AI exposure are already on the balance sheet. The question is whether leadership can see the number.

Controls matter. But strategy changes when exposure is translated into dollars your CFO, board, cyber insurers, and governance teams can act on.

ArxNimbus helps organizations move beyond static scorecards and subjective color-coded scores to a prioritized action plan — quantifying cyber and AI exposure as defensible financial intelligence.

See what your own exposure number would be with a [complimentary exposure-quantification session](#).

It's not magic. It's math. #ProtectYourEBITDA